



# Lifelong Promise • Lifelong Partner



# **Enhanced 18-Year Pay Whole Life Insurance Plan**



A lifelong protection is an important step toward fulfilling your obligation for your loved ones. With our Enhanced 18-Year Pay Whole Life Insurance Plan (the "Plan"), you can have a lifelong coverage with fixed premium payment term at an affordable premium. The Plan also comes with a savings element to help you accumulate wealth in the meantime.



### Plan Features Lifelong protection

By paying 18 years of affordable premiums, you will enjoy lifelong protection until age 100. Once the application is accepted, your premiums will remain level even as your age increases, giving you more control over your finances.

If the insured passes away while the policy is in force, the beneficiary will receive a death benefit, which is equal to the sum assured, plus accumulated non-guaranteed dividends and interest<sup>1</sup> (if any), less all indebtedness (if any).

### Accumulate wealth through dividends

In addition to comprehensive protection, you will receive a non-guaranteed dividend<sup>1</sup> on every policy anniversary while the policy is in force. You can either accumulate the non-guaranteed dividends in the policy to earn interest<sup>1</sup> until policy maturity, or withdraw<sup>2</sup> that, or use that to pay future premiums.

### Flexible access to your wealth

The Plan provides you guaranteed cash value. While the policy is in force, you may take out a policy loan<sup>3</sup> to fulfill your cash flow needs.

### **Additional protection**

To bolster your protection, you may take out different riders, including medical, critical illness and accident, etc. depending on your personal needs.

### **Enrollment Terms**

lssue age:	15 days to age 70
Benefit term:	To age 100 of the insured
Premium payment term:	18 years <sup>4</sup>
Premium payment mode:	Annual, semi-annual, quarterly, monthly <sup>5</sup> , annual and premium prepayment <sup>6</sup>
Policy currency:	HKD or USD
Minimum sum assured:	HKD100,000 or USD12,500

## **Illustrative Example**

Insured's gender:	Male	Smoking status:	Non-smoking
Sum assured:	HKD500,000	Premium payment mode:	Annual
Premium payment term:	18 years		

### The policy at age 65 of the insured:

(Policy currency: HK Dollar)

lssue age	Annual premium	Total premiums paid	Accumulated dividends and interest <sup>1</sup>	Guaranteed cash value	Total surrender value <sup>7</sup>	Total death benefit <sup>®</sup>
10	4,345	78,210	322,065	279,200	601,265	822,065
25	7,105	127,890	194,870	237,750	468,620	694,870
35	10,030	180,540	113,084	237,750	386,834	613,084
45	14,615	263,070	62,691	237,750	336,441	562,691

The figures in the above example are rounded to the nearest whole number and are for illustrative purposes only. The actual return of the accumulated interest rate is not guaranteed. The above example is based on the following assumptions:

• all premiums exclude levy; and

- the non-guaranteed dividends are accumulated in the policy; and
- the current accumulated interest rate of the non-guaranteed dividends is 4.5% p.a. at China Life (Overseas). The interest rate is not guaranteed; and

• the above example assumes that there is no withdrawal and no indebtedness throughout the benefit term and that all premiums are paid in full when due.

### Notes:

- 1. The dividends and interest are not guaranteed. The actual benefits and/or returns may be lower or higher than the estimates. China Life (Overseas) reserves the right to revise these from time to time. The actual amount of dividends is subject to the overall performance of China Life (Overseas)'s participating businesses, including investment returns and claims, etc..
- 2. You may withdraw the dividends at any time without any charge, however, the policy value and death benefit will be affected in case of withdrawal.
- 3. The policy loan interest rate is not guaranteed, please contact China Life (Overseas) for further information.
- 4. In addition to premiums, you have to pay policy fee of HKD200/USD25 (subject to policy currency) per year during premium payment term.
- 5. If the required renewal premium is paid by you within the grace period, the policy shall continue to be in force. For details, please refer to the policy provisions issued by China Life (Overseas). If the policy is lapsed or surrendered, the policy cash value received by you may be considerably less than the total amount of the premium paid.
- 6. If you choose the annual and premium prepayment option, you can withdraw the unused prepaid premium (including interest, if any) at one time. China Life (Overseas) will charge 2% of the withdrawal amount, at a minimum amount of HKD100/USD12.5. You can withdraw the unused prepaid premium once only. The current interest rate of prepaid premium is 3% p.a. and this interest rate is not guaranteed.
- 7. The total surrender value includes guaranteed cash value, accumulated non-guaranteed dividends and interest (if any), less all indebtedness (if any).
- 8. The total death benefit is equal to the sum assured, plus accumulated non-guaranteed dividends and interest (if any), less all indebtedness (if any).

#### Important Information:

This product brochure is for reference only. It does not form a contract between China Life (Overseas) and anyone or any entity else. The detailed terms, conditions and exclusions of the Plan are subject to the relevant policy contract. You are reminded to review the policy contract and all relevant product materials and to seek independent professional advice if necessary. For a copy of the policy contract, please contact China Life (Overseas) for enquiry.

- The Plan is underwritten by China Life Insurance (Overseas) Company Limited ("China Life (Overseas)", the "Company" or "us/we/our"). China Life (Overseas) is responsible for the features, underwriting and benefit payments under the Plan. You should fully understand all of the risks involved in this Plan and consider whether this Plan is affordable and suitable to you before making your application.
- China Life (Overseas) shall make the final decisions on the underwriting and claims. We shall rely on your submitted information to assess whether to accept or decline your application, and shall refund any premium and levy (if any) paid without interest for declined cases.
- Exclusions and limitations The information stated in this product brochure is for reference only. Please refer to the "general provisions" and "benefit provisions" for the exact terms and conditions and limitations such as incontestability, suicide and fraud etc. or all exclusions.
- 4. Non-payment of premium / automatic premium loan You should pay premium(s) on time according to the selected premium payment term. If the due premium remains unpaid upon the expiry of the grace period, an automatic premium loan will be taken out against the policy to settle the unpaid premium automatically. All policy loans are interest-bearing and calculated at a rate (as stated on our corporate website www.chinalife.com.hk) to be declared by us from time to time. Interest accrued shall become a part of the indebtedness. When the loan balance is equal to or exceeds the guaranteed cash value of the basic plan of the policy will be lapsed and you will lose the related insurance coverage and suffer a financial loss. Under these circumstances, the surrender value of the policy will be deducted to repay the outstanding loan balance (including interest), and the remaining value will be refunded to you.
- 5. Dividend and/or crediting interest philosophy This is a participating and/or providing interest on accumulation insurance plan. Premiums received from the policies will be invested to a variety of assets according to China Life (Overseas)'s investment strategy. The surplus from the invested assets will be shared with policyholder through declared dividends and/or interest rate on accumulation in accordance with the relevant clause in the "benefit provisions". China Life (Overseas) will ensure a fair sharing of surplus among different groups of policyholders and also between policyholders and China Life (Overseas). China Life (Overseas) will review and determine the dividend and/or interest rate on accumulation at least once a year, the current projection on dividend and/or interest rate on accumulation are not guaranteed and subject to change with the entire performance of the relevant policies and the factor including but not limited to the past experience and future prospect of investment returns, claims and persistency:

**Claims** – including the costs of providing death benefit as well as other benefits under the product(s).

**Investment return** – including the interest income, dividend income, investment outlook and changes in the asset value.

Persistency - including policy lapse and partial surrender experience.

Note: The dividend or interest rate history is not an indicator of the future performance of this Plan.

6. Investment philosophy, policy and strategy - China Life (Overseas) aims to strive for minimizing volatility of the investment return and provides stable return as our investment philosophy. Assets are mainly invested in bonds and other fixed income instruments, such as government and corporate bonds and other fixed income instruments to support the guaranteed financial obligation. To enhance the performance of the investment portfolio, China Life (Overseas) invests in equity-type investments and other investment instruments such as mutual funds and direct/ indirect investment in properties or commercial institutions.

The investment portfolio will be diversified across different geographic regions and /or industries. Investment strategy will be subject to change depending on the market conditions and the economic outlook. China Life (Overseas) will inform policyholder through the annual statement the relevant changes in dividend and/or interest rate on accumulation and the impact to the policies when there is change in the investment strategy.

China Life (Overseas)'s current investment strategy on participating and/or providing interest on accumulation plans are as follow:

#### Asset type Bonds and other fixed income instruments

Equity-type investment and other investments

**Target asset mix (%)** 50% to 90%

10% to 50%

Please refer to China Life (Overseas)'s website www.chinalife.com.hk/products/dividend-philosophy-and-investment-strategy for dividend history, dividend and/or crediting interest philosophy, investment philosophy, policy and strategy, as well as the fulfillment ratio of China Life (Overseas).

7. Cooling-off right - You have the right to cancel the policy within the cooling-off period and obtain a refund of any premiums and premium levy (if any) paid provided that no claim has been made under it. You must submit a written notice signed by you to China Life (Overseas) at 22/F, CLI Building, 313 Hennessy Road, Wan Chai, Hong Kong within 21 calendar days after the delivery of the policy or Notice of policy Issuance (telling you about the availability of the policy and the expiry date of the cooling-off period) to you or your representative, whichever is earlier.

#### What are the key product risks?

#### Credit risk:

The Plan is a life insurance policy issued by China Life (Overseas). Any premium paid will become part of our assets and our financial strength will affect our ability to meet our contractual obligations to you under the policy. Therefore, you are subject to our credit risk.

#### Early surrender risk:

The savings component of the Plan is subject to risks and possible losses. Should you surrender the policy early, you may receive an amount considerably less than the total amount of premiums paid.

#### **Exchange rate and currency risks:**

Any policy with foreign currencies involves risks, such as potential changes in political or economic conditions that may substantially affect the price or liquidity of a currency. The fluctuations in exchange rates may also cause financial losses to you during currency conversions. You should take exchange rate risk into consideration when deciding the policy currency.

#### Inflation risk:

The cost of living in the future may be higher than expected due to the effects of inflation. Therefore, your current planned benefits and/or returns may be insufficient to meet your future needs even if we fulfill all of our contractual terms and obligations.

#### Liquidity and withdrawal risk:

You are obliged to hold the policy and pay the premium(s) for the designated period of time. If you terminate the policy prior to the policy maturity date, you will suffer a financial loss. In case you make partial withdrawals from the policy, your policy value, death benefit and other policy benefits will be affected, and you may need to pay the relevant handling fee or charges (if any).

#### Non-guaranteed benefit:

The Plan consists of non-guaranteed benefits and/or returns. The actual amounts of benefits and/or returns in the future may be different from the benefits and/or returns which project on the product materials. The product materials are for illustrative purposes only.

#### **Policy termination:**

The policy will be terminated if (a) the insured passes away; or (b) the due premium has not been paid within 31 days after the premium due date, and the policy has no remaining guaranteed cash value; or (c) the indebtedness of the policy is equal to or exceeds the guaranteed cash value of the policy.

Effective from 1 January 2018, all policyholders are required to pay a levy on each premium payment made for both new and in-force policies to the Insurance Authority (the "IA"). For levy details, please visit our website at www.chinalife.com.hk or contact our customer service hotline at 399 95519 or visit IA's website at www.ia.org.hk.

This product brochure is for distribution in Hong Kong only and shall not be construed as any provision of or offer to sell or solicitation to buy any insurance product outside Hong Kong. China Life (Overseas) does not provide or offer to sell any insurance product outside Hong Kong. The above information is for reference only. The detailed terms, conditions and exclusions of the Plan are subject to the terms and conditions of the policy contract of the Plan. For a copy of the terms and conditions of the policy contract. China Life (Overseas) for enquiry.

### **China Life Insurance (Overseas) Company Limited**



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