



Lifelong Promise • Lifelong Partner



Wonderful Life Education Savings Plan

It is the dream of all parents to set their children on to a path of success. But how to ensure your children get the head start they need to prevail amongst the intense competition?

A university education in a prestigious institution can be the first step to a successful future.

With Wonderful Life Education Savings Plan (the "Plan"), you can express your love for your children and provide them the means to paint a rosy future.



Plan Features

Save for your child with ease

By paying 5 or 10 years of premiums, you can pave a brighter future for your child with ease.

Build education reserve through cash coupons

The Plan will pay a guaranteed cash coupon¹ on the policy anniversary immediately following the insured's 18, 19, 20 and 21st birthdays. Each guaranteed cash coupon is equivalent to 30% of the sum assured, offering you ample means to support your child's tertiary education. Alternatively, you may leave the guaranteed cash coupons in the policy to earn interest².

Flexible use of dividends

You will receive a non-guaranteed dividend² on every policy anniversary while the policy is in force. You can choose to leave the non-guaranteed dividends in the policy to earn interest². Alternatively, you may withdraw¹ that or use that to pay future premiums.

Accumulate wealth through guaranteed cash value

Starting from the 2nd policy anniversary, the Plan's guaranteed cash value will grow over the policy years to help you accumulate wealth. You can apply for policy loan to borrow part of the guaranteed cash value when needed, while keeping the policy in force. Interest on policy loan will be charged at a rate determined by us from time to time.

Allow your child to plan ahead

You can opt to convert the Plan to a designated new whole life insurance plan within 30 days after the policy maturity. The sum assured of the new plan will be up to 3 times of the sum assured of the Plan at policy maturity, allowing your child to plan ahead for the future.

Life protection for your loved ones

If the insured passes away while the policy is inforce, the beneficiary will receive a death benefit, which is equal to 100% of the sum assured or the guaranteed cash value at the date of death of the insured, whichever is higher, plus accumulated guaranteed cash coupons and interest² (if any), and the accumulated non-guaranteed dividends² and interest² (if any), less all indebtedness (if any).

Enrollment Terms

Issue age: 15 days to age 11

Benefit term: To age 21 of the insured

Premium payment term³: 5 years or 10 years

Premium payment mode: Annual, semi-annual, quarterly, monthly⁴, annual and premium prepayment⁵

Policy currency: HKD or USD

Minimum sum assured: HKD50,000 or USD6,250

Illustrative Example

Insured's gender: Female **Smoking status:** Non-smoking

Sum assured: HKD500,000 Premium payment mode: Annual

The policy at policy maturity:

(Policy currency: HKD)

lssue age	5-year premium payment term		10-year premium payment term		Accumulated cash coupons	Accumulated dividends and interest ^{1,2}	
	Annual premium	Total premiums paid	Annual premium	Total premiums paid	and interest ^{1, 2}	5-year premium payment term	10-year premium payment term
0	69,350	346,750	34,500	345,000	Guaranteed annual payout between age 18-21 of the insured: HKD150,000 (30% of sum assured) Total payout: HKD600,000 Lump-sum payout at policy maturity (includes interest²): HKD641,729	91,037	42,511
3	80,250	401,250	40,500	405,000		75,491	34,043
6	91,700	458,500	47,050	470,500		59,901	25,577
10	110,850	554,250	56,450	564,500		39,085	14,412

The figures in the above example are rounded to the nearest whole number and are for illustrative purposes only. The actual return of the accumulated interest rate is not guaranteed. The above example is based on the following assumptions:

- all premiums exclude levy; and
- the guaranteed cash coupons and non-guaranteed dividends are accumulated in the policy; and
- the current accumulated interest rates of the non-guaranteed dividends and the guaranteed cash coupon are 4.5% p.a. at China Life (Overseas). The interest rates are not guaranteed; and
- the above example assumes that there is no withdrawal and no indebtedness throughout the benefit term and that all premiums are paid in full when due.

Notes:

- 1. You may withdraw the dividends and/or cash coupons at any time without any charge, however, the policy value and death benefit may be affected in case of withdrawal.
- 2. The dividends and interest are not guaranteed. The actual benefits and/or returns may be lower or higher than the estimates. China Life (Overseas) reserves the right to revise these from time to time. The actual amount of dividend is subject to the overall performance of China Life (Overseas)'s participating businesses, including investment returns and claims, etc..
- 3. In addition to premiums, you has to pay a policy fee of HKD200/USD25 (subject to policy currency) per year during premium payment term.
- 4. If the required renewal premium is paid by you within the grace period, the policy shall continue to be in force. For details, please refer to the policy provisions issued by China Life (Overseas). If the policy is lapsed or surrendered early, the policy cash value received by you may be considerably less than the total amount of the premium paid.
- 5. If you choose the annual and premium prepayment option, you can withdraw the unused prepaid premium (including interest, if any) at one time. China Life (Overseas) will charge 2% of the withdrawal amount, at a minimum fee will be HKD100 or USD12.5. You can withdraw the unused prepaid premiums once only. The current interest rate of prepaid premium is 3% p.a. and this interest rate is not guaranteed.

Important Information:

This product brochure is for reference only. It does not form a contract between China Life (Overseas) and anyone or any entity else. The detailed terms, conditions and exclusions of the Plan are subject to the relevant policy contract. You are reminded to review the policy contract and all relevant product materials and to seek independent orofessional advice if necessary. For a copy of the policy contract, please contact China Life (Overseas) for enquiry.

- The Plan is underwritten by China Life Insurance (Overseas) Company Limited ("China Life (Overseas)", the "Company" or "us/we/our"). China Life (Overseas) is responsible for the features, underwriting and benefit payments under the Plan. You should fully understand all of the risks involved in this Plan and consider whether this Plan is affordable and suitable to you before making your application.
- 2. China Life (Overseas) shall make the final decisions on the underwriting and claims. We shall rely on your submitted information to assess whether to accept or decline you application, and shall refund any premium and levy (if any) paid without interest for declined cases
- Exclusions and limitations The information stated in this product brochure is for reference only. Please refer to the "general provisions" and "benefit provisions" for the exact terms and conditions and limitations such as incontestability, suicide and fraud etc. or all exclusions.
- Non-payment of premium / automatic premium loan You should pay premium(s) on time according to the selected premium payment term. If the due premium remains unpaid upon the expiry of the grace period, an automatic premium loan will be taken out against the policy to settle the unpaid premium automatically. All policy loans are interest-bearing and calculated at a rate (as stated on our corporate website Interest-bearing and calculated at a rate (as stated on our corporate website www.chinallife.com.hl) to be declared by us from time to time. Interest accrued shall become a part of the indebtedness. When the loan balance is equal to or exceeds the guaranteed cash value of the basic plan of the policy, the policy will be lapsed and you will lose the related insurance coverage and suffer a financial loss. Under these circumstances, the surrender value of the policy will be deducted to repay the outstanding loan balance (including interest), and the remaining value will be refunded to you. refunded to you.
- Dividend and/or crediting interest philosophy This is a participating and/or providing interest on accumulation insurance plan. Premiums received from the policies will be invested to a variety of assets according to China Life (Overseas)'s investment strategy. The surplus from the invested assets will be shared with policyholder through In e surplus from the invested assets will be shared with policyholder through declared dividends and/or interest rate on accumulation in accordance with the relevant clause in the "benefit provisions". China Life (Overseas) will ensure a fair sharing of surplus among different groups of policyholders and also between policyholders and China Life (Overseas). China Life (Overseas) will review and determine the dividend and/or interest rate on accumulation at least once a year, the current projection on dividend and/or interest rate on accumulation are not guaranteed and subject to change with the entire performance of the relevant policies and the factor including but not limited to the past experience and future prospect of investment returns claims and persistency: investment returns, claims and persistency:

Claims – including the costs of providing death benefit as well as other benefits under the product(s).

Investment return – including the interest income, dividend income, investment outlook and changes in the asset value.

Persistency – including policy lapse and partial surrender experience.

Note: The dividend or interest rate history is not an indicator of the future performance

Investment philosophy, policy and strategy - China Life (Overseas) aims to strive for minimizing volatility of the investment return and provides stable return as our investment philosophy. Assets are mainly invested in bonds and other fixed income instruments, such as government and corporate bonds and other fixed income instruments to support the guaranteed financial obligation. To enhance the performance of the investment portfolio, China Life (Overseas) invests in equity-type investments and other investment instruments such as mutual funds and direct, indirect investment in properties or commercial institutions.

The investment portfolio will be diversified across different geographic regions and /or industries. Investment strategy will be subject to change depending on the market conditions and the economic outlook. China Life (Overseas) will inform policyholder through the annual statement the relevant changes in dividend and/or interest rate on accumulation and the impact to the policies when there is change in the investment strategy.

China Life (Overseas)'s current investment strategy on participating and/or providing nterest on accumulation plans are as follow:

Target asset mix (%) Asset type Bonds and other fixed income instruments 50% to 90% Equity-type investment and other investments 10% to 50%

Please refer to China Life (Overseas) Company's website www.chinalife.com.hk/ products/dividend-philosophy-and-investment-strategy for dividend history, dividend and/or crediting interest philosophy, investment philosophy, policy and strategy, as well as the fulfillment ratio of China Life (Overseas).

7. Cooling-off right - You have the right to cancel the policy within the cooling-off period and obtain a refund of any premiums and premium levy (if any) paid provided that no claim has been made under it. You must submit a written notice signed by you to China Life (Overseas) at 22/F, CLI Building, 313 Hennessy Road, Wan Chai, Hong Kong within 21 calendar days after the delivery of the policy or Notice of Policy Issuance (telling you about the availability of the policy and the expiry date of the cooling-off period by your or your representative which you is a realize. period) to you or your representative, whichever is earlier.

What are the key product risks?

The Plan is a life insurance policy issued by China Life (Overseas). Any premium paid will become part of our assets and our financial strength will affect our ability to meet our contractual obligations to you under the policy. Therefore, you are subject to our credit

The savings component of the Plan is subject to risks and possible losses. Should you surrender the policy early, you may receive an amount considerably less than the total amount of premiums paid.

Exchange rate and currency risks:Any policy with foreign currencies involves risks, such as potential changes in political or economic conditions that may substantially affect the price or liquidity of a currency. The fluctuations in exchange rates may also cause financial losses to you during currency conversions. You should take exchange rate risk into consideration when deciding the policy currency.

The cost of living in the future may be higher than expected due to the effects of inflation. Therefore, your current planned benefits and/or returns maybe insufficient to meet your future needs even if we fulfill all of our contractual terms and obligations.

Liquidity and withdrawal risk:

You are obliged to hold the policy and pay the premium(s) for the designated period of time. If you terminate the policy prior to the policy maturity date, you will suffer a financial loss. In case you make partial withdrawals from the policy, your policy value, death benefit and other policy benefits will be affected, and you may need to pay the relevant handling fee or charges (if any).

Non-guaranteed benefit:
The Plan consists of non-guaranteed benefits and/or returns. The actual amounts of benefits and/or returns in the future may be different from the benefits and/or returns which project on the product materials. The product materials are for illustrative purposes

The policy will be terminated if (a) the insured passes away; or (b) the due premium has not been paid within 31 days after the premium due date, and the policy has no remaining guaranteed cash value; or (c) the indebtedness of the policy is equal to or exceeds the guaranteed cash value of the policy.

Effective from 1 January 2018, all policyholders are required to pay a levy on each premium payment made for both new and in-force policies to the Insurance Authority (the "IA"). For levy details, please visit our website at www.chinalife.com.hk or contact our customer servicé hotline at 399 95519 or visit IA's website at www.ia.org.hk

This product brochure is for distribution in Hong Kong only and shall not be construed as any provision of or offer to sell or solicitation to buy any insurance product outside Hong Kong. China Life (Overseas) does not provide or offer to sell any insurance product outside Hong Kong. The above information is for reference only. The detailed terms, conditions and exclusions of the Plan are subject to the terms and conditions of the policy contract of the Plan. For a copy of the terms and conditions of the policy contract. China Life (Overseas) for enquiry.

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