



# 重要資料聲明書——轉保

(準)保單持有人姓名	(準)受保人姓名	要保書/保單號碼									

此《重要資料聲明書——轉保》(《聲明書》) 旨在協助 閣下了解以新的人壽保險保單取代現有人壽保險保單所需要考慮的因素及相關風險。閣下的持牌保險中介人必須向 閣下解釋取代現有人壽保險保單的影響及相關風險。

若 閣下並非完全明白下文任何段落之內容·或 閣下的持牌保險中介人向 閣下提供的意見或資料與本《聲明書》所載的資料有差異·則 閣下**請勿簽署**本《聲明書》·以及**不應取代**現有人壽保險保單。

## 閣下應知道之重要事項

於閣下簽署前請務必細閱。

閣下的保險中介人必須向 閣下詳細解釋的內容。

## 財務影響

- 1. <u>知情的決定</u>: 人壽保險保單通常具較長年期。若 閣下退保/從現有人壽保險保單中提取保單抵押貸款/提取保單價值/暫停或終止支付保費/減少應付保費‧閣下通常會蒙受損失(尤其是在保單早年的時期)‧包括因需要支付收費而蒙受損失。閣下應仔細比較現有人壽保險保單與擬購買的新的人壽保險保單‧並在作出最終決定前評估取代現有人壽保險保單是否最為符合 閣下之最佳利益。
- 2. **閣下現有人壽保險保單的退保/失效所得的現金價值與已支付的總保費之差額**—就現有人壽保險保單退保或允許其失效所得的現金價值可能會少於 閣下已支付的總保費‧即 閣下可能會蒙受損失。此外‧閣下或需承擔因退保或允許保單失效而衍生的退保費用。
- 3. **保單貸款的利息**-發出 閣下現有人壽保險保單的保險公司可能會自 閣下提取保單貸款當日起收取利息。閣下應該仔 細檢閱定期報表,以了解於有關時期的期初和期末貸款餘額,以及該期間收取的利息金額。如果累計貸款金額 (及利息) 超出現有人壽保險保單的賬戶價值 / 現金價值的指定水平,則 閣下的現有人壽保險保單可能會被終止。
- 4. <u>提取保單款項/部分退保費用</u>—若 閣下於現有人壽保險保單的保單有效期前的訂明期限內,提取保單價值或部分退保,閣下或需支付相關費用。就 閣下打算購買的新的人壽保險保單而言,閣下或需於新的人壽保險保單的保單有效期前的訂明期限內,支付其他提前退保/提取保單價值的費用。
- 5. **開立保單費用及持牌保險中介人的酬勞**—若 閣下購買新的人壽保險保單,大部分最初所支付的保費可能會用於繳付保險公司的保單行政費及持牌保險中介人的酬勞。 因此,閣下可能需要為取代現有人壽保險保單而承擔額外開支。
- 6. <u>較高的保費</u>-因 閣下的年齡增長·及健康狀況、職業、生活方式/習慣及所參與的康樂活動有所改變 (與 閣下購買現有人壽保險保單時相比)·閣下或需為新的人壽保險保單支付較高的保費。
- 7. **現有人壽保險保單下財務利益的損失**—閣下或會損失現有人壽保險保單多年來累積的財務利益 (例如:長期客戶獎賞 或紅利) 或損失有權從現有人壽保險保單獲得的財務利益 (例如:終期紅利或保單紅利)。
- 8. 新的人壽保險保單的財務利益並非保證—新的人壽保險保單的說明所述利益可能並非屬保證利益,並會受發出新的人壽保險保單的保險公司的表現所影響。若新的人壽保險保單為投資相連壽險計劃保單,則其說明所述利益的計算只基於假設回報率。

## 受保資格的影響

9. **保障範圍的轉變**—若 閣下購買新的人壽保險保單,並以其取代現有人壽保險保單,則現有人壽保險保單的部分保障,可能會因 閣下年齡、健康狀況、職業、生活方式/習慣及參與的康樂活動有所轉變,而不包括在新的人壽保險保單的受保範圍內。此外,新的人壽保險保單可能並不會包括 閣下現有人壽保險保單的附加保障利益。



	要保書/保單號碼
索償資格的影響	
10. 若 閣下就現有人壽保險保單退保或允許其失效‧則現有。	人壽保險保單將不再為 閣下提供保障。此外,視乎新的人
壽保險保單的條款及細則・某些保障的等候期或需重新計	算 (例如:醫療、危疾、自殺或不可爭議的情況)。
聲明	
保險中介人聲明	
本人聲明·本人已經與申請人/(準)保單持有人討論並解釋申	請人 / (準)保單持有人就以新的人壽保險保單取代現有人壽
保險保單的決定對其的影響及相關風險 (包括上述各項);本人	、亦聲明·本人並無作出任何不準確或誤導的陳述或比較·
或隱瞞任何可能影響申請人 / (準)保單持有人的決定的資料。	
持牌保險中介人簽署	持牌保險中介人姓名
	/
牌照類別及牌照號碼	日期 (年/月/日)
申請人 / (準)保單持有人聲明:	
本人明白上述各項之內容。	
忠告:閣下必須細閱所有項目,以及確保在簽署本《聲明書》	前,持牌保險中介人已經向 閣下解釋本《聲明書》上所有
資料。	
	/
申請人 / (準)保單持有人簽署 申請人 / (準)保單持	有人姓名 日期 (年 / 月 / 日)





# Important Facts Statement - Policy Replacement

Name of (Proposed) Policyholder	Name of (Proposed) Insured	Application/Policy No.									

This "Important Facts Statement – Policy Replacement" ("IFS-PR") aims to help you understand the factors to be considered and the risks involved in replacing your existing life insurance policy with a new life insurance policy. Your licensed insurance intermediary should explain to you the implications and associated risks involved in replacing your existing life insurance policy.

If you do not understand any of the following paragraphs or the advice or information provided to you by your licensed insurance intermediary is different from the information in this IFS-PR, please **do not sign** this IFS-PR and **do not proceed** with replacing your existing Life Policy.

#### SOME IMPORTANT FACTS YOU SHOULD KNOW

Please read carefully before signing.

Your insurance intermediary shall explain the content to you.

### **Financial Implications**

- 1. <u>Informed Decision:</u> Life insurance policies usually lasts for a long period of time. If you surrender / take out policy loan from / withdraw policy values from / suspend or stop paying premium / reduce the premium payable on your existing life insurance policy, particularly during the early years of the policy period, you will usually suffer loss, including by way of having to pay charges. You should carefully compare your existing life insurance policy against the new life insurance policy you intend to purchase, and assess whether replacing your existing life insurance policy is in your best interests before you make a final decision.
- 2. Difference between cash value from Surrender/ Lapse and total premium paid under your existing Life Policy The cash value that you may receive from surrendering your existing life insurance policy or allowing your existing life insurance policy to lapse, may be less than your total premium paid. This means that you may suffer a loss. Further, you may incur surrender charges if you surrender your existing life insurance policy or allow it to lapse.
- 3. **Policy Loan Interest -** The issuing insurer of your existing life insurance policy may charge you interest starting from the loan drawdown date. You should carefully review your regular statements to understand the opening and ending loan balance as well as the interest amount charged in the relevant period. Your existing life insurance policy may be terminated if the accumulated loan amount (and interest) exceeds a specified level of the account value / cash value of your existing life insurance policy.
- 4. **Withdrawal/ Partial Surrender Charges -** You may be subject to withdrawal charges or partial surrender charges within a prescribed period before the end of the policy term of your existing life insurance policy. For the new life insurance policy you intended to purchase, you may be subject to other early surrender / withdrawal charges within a prescribed period before the end of the term of the new life insurance policy.
- 5. **Policy Set-up Cost and Remuneration for licensed insurance intermediaries** If you purchase a new life insurance policy, a substantial part of the initial premium may be used to pay for policy administration costs incurred by insurers and remuneration for the licensed insurance intermediaries. As a result, you may incur additional cost for replacing your existing life insurance policy.
- 6. **Higher Premium -** You may have to pay higher premium under the new life insurance policy in view of the difference in age, changes of health conditions, occupation, lifestyle / habit, and recreational activities (as compared with when you purchased your existing life insurance policy).
- 7. Loss of Financial Benefit under the existing life insurance policy You may lose the financial benefit accumulated over the years (e.g. loyalty bonus or dividends) or to which you may be entitled (e.g. terminal bonus or dividends) under the existing life insurance policy.



			Application/Policy No.							
8.	Financial Benefits under the New Life Insurance Policy Not Guarante	ed - The illustrate	ed be	nefits	of a new	life ir	nsurar	nce po	olicy ma	y NO
	be guaranteed and whether they can be achieved depend on the performa	ance of the issuing	g insu	rer of	f the new	life in	suran	ce po	licy. If th	ne nev
	life insurance policy is an investment-linked assurance scheme policy, the	illustrated benefi	its are	e base	ed on ass	sume	d rate	s of re	eturn on	ly.
lns	urability Implications									
9.	Changes in Coverage - If you purchase a new life insurance policy and us	se it to replace an	existi	ing life	e insuran	ce po	licy, s	ome t	enefits	, whic
	are the policy features of the existing life insurance policy, may not be c	overed under the	new	life ir	nsurance	policy	y due	to ch	ianges i	n age
	health conditions, occupation, lifestyle / habit or recreational activities. Als	o, riders / suppler	menta	ary be	enefits un	der yo	our ex	cisting	life ins	uranc
	policy may not be available under the new life insurance policy.									
Cla	ims Eligibility Implications									
10.	Benefits under the existing life insurance policy will no longer be payable	to you if you surr	rende	r the	policy or	allow	it to	lapse	. Beside	es, yo
	may need to start a new waiting period in respect of certain benefits (e.g.	medical, critical i	illnes	s, sui	cide or in	conte	stabil	ity) ur	nder the	term
	and conditions of the new life insurance policy.									
Dec	claration									
Ву	the Insurance Intermediary									
de	clare that I have discussed and explained the implications and associated	risks (including th	ne abo	ove li	sted item	s) to t	he Ap	plica	nt/ (Pro	posed
Poli	cyholder regarding his/her decision to replace his/her existing life insurance	e policy with a nev	w life	insur	ance poli	cy. I f	urthe	decl	are that	I hav
not	made any inaccurate or misleading statements or comparisons, or withher	eld any informatio	n wh	ich m	nay affect	the c	decisi	on of	the App	olicant
(Pro	pposed) Policyholder.									
						_				
Sigr	nature of the Licensed Insurance Intermediary Full	Name of the Lice	nsed	Insur	rance Inte	ermed	liary			
		/		_/						
Гур	e of Licensed and Licensed No. Date	e (YYYY/MM/DD)								
Ву 1	the Applicant/ (Proposed) Policyholder:									
un	derstand the content of the above listed items.									
Wa	rning: you must read all items carefully and check that the licensed insura	ance intermediary	/ has	expla	ained all	the in	forma	tion o	n this I	FS-PI
oefo	ore you sign this IFS-PR.									
			_				/		/	
Siar	nature of the Applicant/ (Proposed) Policyholder Full Name of the Applic	ant/ (Proposed) P	olicy	holde	r Dat	te (YY	YY/M	M/DF	))	